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Everything is Obvious: Why Common Sense is Nonsense by

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Watts, Duncan J. at AbeBooks.co.uk - ISBN 10: 1848872143
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“Common sense is a kind of bespoke make-believe, and we can no more use it to scientifically explain the workings of the social world than we can use a hammer to understand mollusks.” - Nicholas Christakis, The New York Times

“Everything is Obvious is engagingly written and sparkles with counter-intuitive insights. Its modesty about what can and cannot be known also compares favourably with other “big idea” books.”

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Everything Is Obvious shows you that common sense isn't as reliable as you think it is, because it often fails us in helping to make predictions, and how you can change the way you or your company make decisions with more scientific, statistically grounded methods.

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